

BROOKWOOD BROWNSTONES

2019 REALTOR REFERRAL PROGRAM

The BROOKWOOD BROWNSTONES realtor referral program is designed to provide incentive for local realtors to introduce their prospective buyers to a BROOKWOOD BROWNSTONES Sales Manager.

Donegal Land Partners, LLC. will pay a referral fee of 2.5% of the final purchase price for any unit purchased by a prospective buyer who is brought into the BROOKWOOD BROWNSTONES by the realtor and introduced to a BROOKWOOD BROWNSTONES Sales Manager. A registration form must be filled out by the customer and signed by the realtor at time of first introduction. The buyer's first contact with the BROOKWOOD BROWNSTONES must be arranged and facilitated by the realtor. If the prospective buyer has had previous contact with BROOKWOOD BROWNSOTNES Sales Manager, the realtor will not be eligible for a referral fee.

- ❖ The prospective buyer must sign a contract with the BROOKWOOD BROWNSTONES within 60 days of introduction. After 60 days, if the customer has not signed a contract, the realtor will no longer be eligible for a referral unless a new registration form is completed by both the customer and the realtor.
- ❖ After introduction, the BROOKWOOD BROWNSTONES Sales Manager will complete the sale of the home in its entirety. This includes contracts, financing arrangement assistance, permits, fees, closing coordination, etc. The realtor will not be required to assist in any of these services.
- ❖ BROOKWOOD BROWNSTONES may terminate or revise the terms of this program upon (30) thirty days written notice to the realtor.
- ❖ The referral fee of 2.5% of the final sales price will be based on the final price per the closing settlement sheet, will be paid to the Realtor's licensed PA Broker of Record and will be paid upon the prospective buyer's closing on the completed townhome.
- ❖ Only realtors with an active PA Real Estate License held by an active PA Broker of Record are eligible for the referral fees.
- ❖ Out of state realtor referrals to in state realtors or brokers will not be honored.

Realtor Acceptance

Date

Company Name

Realtor's Name (printed)

Broker's Name (printed)

Realtor's Contact Number

Office Address

Realtor's Email Address

City, State, and Zip

Customers' Names and Phone Number

BROOKWOOD BROWNSTONES SALES MANAGER

Date